

# Efficiency Costs of Incomplete Markets

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## Quantifying Misallocation due to Incomplete Markets

- ▶ Financial market incompleteness is inescapable feature of data and modern theory:
  - ▶ In domestic economies, failure of permanent-income hypothesis.
  - ▶ In international, violations of perfect risk-sharing (Backus-Smith).
- ▶ Inability to share resources across states and time is a form of misallocation.
- ▶ How much of society's resources are wasted due to this type of misallocation?

*If financial markets were completed and everyone was compensated, how much resources would be left over?*

- ▶ Provide answers for closed & open economies with incomplete financial markets.
  - ▶ Exact formulas & approximations using sufficient statistics w/o fully-specified model.
- ▶ Quantify misallocation from incomplete domestic (US) & international markets.

## Selection of Related Papers

- ▶ Measuring Aggregate Efficiency with Heterogeneous Agents:

Coeff. of resource utilization, (Debreu, 1951); Baqaee and Burstein, (2025).

- ▶ Efficiency Losses from Incomplete Markets without SWF:

Benabou (2002); Floden (2001); Farhi & Werning (2012); Aguiar, Amador, Arellano (2024); Fitzgerald (2025).

- ▶ Aggregate Welfare in Incomplete Market Models:

Imrohoroglu (1989); Heathcote, Storesletten, Violante (2008); Conesa, Kitao, & Krueger (2009); Davila, Hong, Krusell, & R. Rull (2012); Karahan and Ozcan (2013); Aguiar, Itskhoki & Mukhin (2024); Constantinides (2025).

- ▶ Decompositions of Social Welfare Functions:

Bhandari, Evans, Golosov & Sargent (2021); Davila & Schaab (2023, 2024).

# Agenda

## Definition & Characterization of Misallocation

## Closed Economy with Idiosyncratic Risk

- Theory

- Empirical Application

## Open Economy with Country-Level Risk

- Theory

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## Conclusion

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## Aggregate Efficiency

- ▶ Consider collection of  $H$  agents with preferences  $\succeq_h$  over consumption vectors  $\mathbf{c}_h \in \mathbb{R}^N$ .
- ▶ Let  $\mathbf{c} = [\mathbf{c}_1, \dots, \mathbf{c}_H] \in \mathbb{R}^{H \times N}$  denote a consumption allocation matrix.
- ▶ Let  $\mathbf{c}^0$  be status-quo, and  $\mathcal{C}$  be set of feasible consumption allocations.

We typically set  $\mathcal{C}$  to be dynamic Pareto-efficient allocations under complete markets.

- ▶ By how much can we contract  $\mathcal{C}$  while keeping everyone indifferent to status-quo?

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## Misallocation

$$A(\mathbf{c}^0, \mathcal{C}) \equiv \max \{ \phi \in \mathbb{R} : \text{there is } \mathbf{c} \in \phi^{-1} \mathcal{C} \text{ and } u_h(\mathbf{c}_h) \geq u_h(\mathbf{c}_h^0) \text{ for every } h \}.$$

- ▶ e.g. if  $A = 1.1$ , it is possible to compensate everyone and have  $\approx 10\%$  of every good left over.
- ▶ no stance on how surplus should be distributed.

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- ▶ e.g. if  $A = 1.1$ , it is possible to compensate everyone and have  $\approx 10\%$  of every good left over.
- ▶ answer depends on ordinal preference relation; monotone transformations of utility irrelevant.

## How to Solve for $A$

- ▶ Use main theorem in Baqaee and Burstein (2025) to attack problem.
- ▶ Let  $\tilde{u}_h(\mathbf{c}_h)$  be  $h$ 's individual consumption equivalent:

$$u_h(\mathbf{c}_h/\tilde{u}_h) = u_h(\mathbf{c}_h^0).$$

$\tilde{u}_h(\mathbf{c}_h)$  is H.O.D. 1 function of  $\mathbf{c}_h$ .

### Proposition

Misallocation is

$$A(\mathbf{c}^0, \mathcal{C}) = \max_{\mathbf{c} \in \mathcal{C}} [\min \{ \tilde{u}_1(\mathbf{c}_1), \dots, \tilde{u}_H(\mathbf{c}_H) \}].$$

Problem of calculating misallocation converted into one of maximizing utility for a fictional agent.

Call maximizer of problem  $\mathbf{c}^{\text{comp}}$ . Not interesting per se, useful device to calculate  $A$ .

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## Baseline Closed Economy

- Specialize preferences to CRRA over state-contingent consumption streams:

$$u(\mathbf{c}_h) = \frac{1}{1 - 1/\eta} \sum_s \pi(s) \sum_{t=0}^{\infty} \beta^t c_{ht}(s)^{1 - \frac{1}{\eta}}.$$

- Production in each  $t$  and  $s$  is statically efficient. No capital or leisure for now.
- Production efficient: removing distortions won't alter aggregate output, so take  $y_t(s)$  as given:

General neoclassical production technologies with any pattern of technological shocks.

- Consumption possibility set is dynamic feasible set:

$$\mathcal{C} = \left\{ \mathbf{c} : \sum_h c_{ht}(s) \leq y_t(s), \text{ for every } t \text{ and } s \right\}.$$

- Let status-quo  $\mathbf{c}^0$  be equilibrium under incomplete markets.
- $\log A$  is output leftover, in every date & state, if markets completed & everyone compensated.

## Exact Characterization

- ▶ Given these preferences, we have

$$\tilde{u}_h(\mathbf{c}_h) = \frac{\text{CE}(\mathbf{c}_h)}{\text{CE}(\mathbf{c}_h^0)},$$

where  $\text{CE}(\mathbf{c}_h)$  is certainty-equivalent that solves  $u(\mathbf{c}_h) = u(\mathbf{1} \text{ CE})$ .

- ▶ Using theorem, misallocation is

$$A = \frac{\text{CE}(\sum_h \mathbf{c}_h^0)}{\sum_h \text{CE}(\mathbf{c}_h^0)},$$

Similar to Benabou (2002), but as a result rather than a definition.

- ▶ “Misallocation” according to utilitarian social welfare function is

$$A^U = \frac{\text{CE}(\sum_h \mathbf{c}_h^0)}{\left( \sum_h (\text{CE}(\mathbf{c}_h^0))^{\frac{\eta-1}{\eta}} \right)^{\frac{\eta}{\eta-1}}}.$$

- ▶ Permanent deterministic inequality implies  $A^U < 1$  but is Pareto efficient ( $A = 1$ ).

## Exact Characterization: Sketch of derivation

- ▶ Allocations on Pareto frontier satisfy  $c_{ht}(s) = \alpha_h y_t(s)$  with  $\sum_h \alpha_h = 1$ , so

$$A = \max_{\mathbf{c} \in \mathbf{C}} \min_h \{ \tilde{u}_h(\mathbf{c}_h) \} = \max_{\substack{\boldsymbol{\alpha} \in \mathbb{R}^H \\ \alpha_h \geq 0, \sum_h \alpha_h = 1}} \min_h \{ \alpha_h \tilde{u}_h(\mathbf{y}) \}.$$

- ▶ Solve this utility-maximizing problem and use

$$\tilde{u}_h(\mathbf{c}_h) = \frac{\text{CE}(\mathbf{c}_h)}{\text{CE}(\mathbf{c}_h^0)}.$$

yields

$$\alpha_h = \frac{\text{CE}(\mathbf{c}_h^0)}{\sum_{h'} \text{CE}(\mathbf{c}_{h'}^0)}.$$

- ▶ Substituting this into  $A = \alpha_h \tilde{u}_h(\mathbf{y})$  and using  $\sum_h \mathbf{c}_h^0 = \mathbf{y}$ , yields the expression.

## Approximate Characterization

- ▶ Use second-order approximation to build sufficient statistics.
- ▶ Replicate status-quo allocation using Arrow-Debreu with consumption taxes,  $\mu_{ht}(s)$ .
- ▶ Let  $\omega_{ht}(s)$  be  $h$ 's share of consumption in date  $t$  and state  $s$ , taxes must be

$$\log \mu_{ht}(s) = -\frac{1}{\eta} [\log \omega_{ht}(s) - \log \omega_{h0}].$$

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- ▶ **Harberger's Triangles (Harberger, 1971; Baqaee & Farhi, 2020)**

Suppose we eliminate all wedges, to a second-order:

$$\log A \approx -\mathbb{E}_0 \underbrace{\sum_{t,h} \frac{r}{(1+r)^{t+1}} \omega_h}_{\text{NPV of expenditures}} \times \underbrace{\left( \frac{1}{2} \log \mu_{ht}(s) (\log c_{ht}^{comp}(s) - \log c_{ht}^0(s)) \right)}_{\text{area of deadweight loss triangle}},$$

where  $\log c_h^{comp}$  is  $h$ 's compensated consumption.

## Approximate Characterization

- Special case with one period,  $c_h(s) = \bar{c}_h + \varepsilon_h(s)$ . Plug terms into Harberger triangle formula:

$$\Delta \log A \approx \frac{1}{2} \frac{1}{\eta} \mathbb{E}_\omega [\text{Var} [\log c_h(s) | h]].$$

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Misallocation depends on average volatility of household consumption (not inequality).

- ▶ Now consider multi-period problem, like Bewley (1972).
- ▶ Plug in terms into Harberger triangle formula, misallocation is

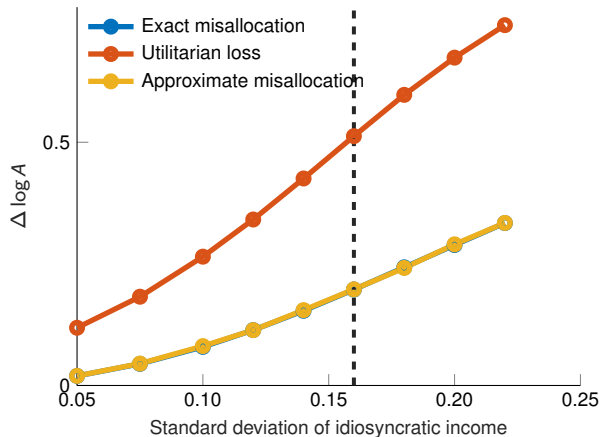
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where  $\bar{\omega}_h$  is the NPV of  $h$ 's consumption share.

- ▶ Advantage of formula: no fully-specified model, just a moment of expenditures in status-quo.
- ▶ Can apply directly to consumption panel w/out info on portfolio problems or income process.

## Example: Off-the-Shelf Calibration of Bewley

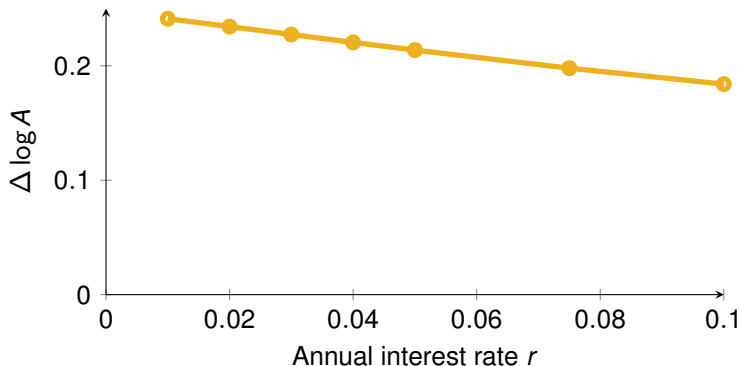
- ▶  $EIS = 0.5$ , borrowing limit  $5 \times$  quarterly income, bonds are 140% of annual GDP.



- ▶ Baseline: roughly 20% of output left after everyone is kept indifferent.
- ▶ Gains more than double under utilitarian SWF, which combines efficiency and “equity.”

## Sufficient Statistics Applied to PSID, 1999-2020

- ▶ Apply triangles formula directly to consumption panel data in the US.
- ▶ Estimate  $\log \bar{\omega}_h$  by regressing future consumption on household characteristics in 1999.
- ▶ Only remaining parameters are EIS,  $\eta = 0.5$ , and risk-free rate,  $r$ .



- ▶ Gains from eliminating idiosyncratic volatility:  $\approx$  **20%** of output in every period and state.

## Dropping covariates when constructing household NPV of expenditures

| Eliminated variable                  | Estimated misallocation |
|--------------------------------------|-------------------------|
| None (Baseline)                      | 0.214                   |
| Spouse labor income                  | 0.223                   |
| Household head labor income          | 0.223                   |
| Business assets (household & spouse) | 0.231                   |
| Household head college degree        | 0.239                   |
| Household head race and ethnicity    | 0.244                   |
| Household head age                   | 0.249                   |
| Renter status                        | 0.252                   |
| Household size                       | 0.258                   |
| State of residence                   | 0.269                   |
| Wealth                               | 0.266                   |

- ▶ As we drop covariates, we incorrectly attribute cross-sectional differences to inefficiency.

## Extension with Labor-Leisure Choice

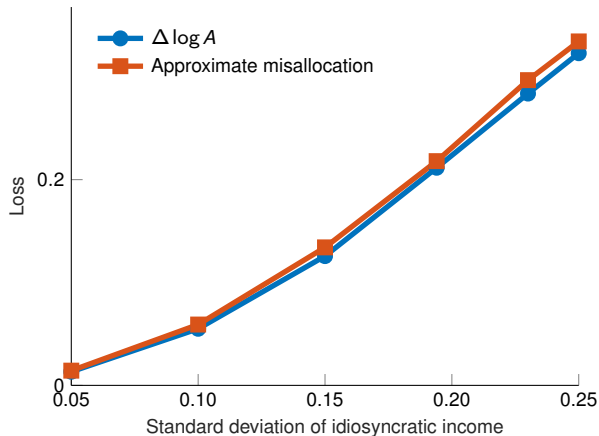
- ▶ Household preferences:  $u(\mathbf{c}_h, \mathbf{l}_h) = \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t v(c_{ht}(s), l_{ht}(s))$ .
- ▶ Resource constraint:  $\sum_h c_{ht}(s) = \sum_h z_{ht}(s) (1 - l_{ht}(s))$ .
- ▶ Distortionary labor tax finances debt, so  $\mathcal{C}$  is no longer Pareto-efficient frontier.
- ▶  $A$  measures how much of every good, including leisure, is wasted due to incomplete markets.

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- ▶  $A$  measures how much of every good, including leisure, is wasted due to incomplete markets.
- ▶ Benabou (2002) ranks allocations by sum of CE for some fixed leisure.
- ▶ Our measure is different because agents optimally choose leisure.
- ▶ Our measure assigns  $A = 1$  to every point on the Pareto efficient frontier.
- ▶ Benabou measure assigns different values to points on Pareto frontier, including strictly preferring more inequality.

## Example: Bewley with Labor-Leisure Choice

- Frisch = 0.5, calibrate shocks to target baseline cross-sectional variance of consumption.



- Misallocation very similar to the baseline model.
- Original approximation formula works well (even though ignores leisure).

## Extension with Capital Accumulation

- ▶ Precautionary motive distorts aggregate capital stock.

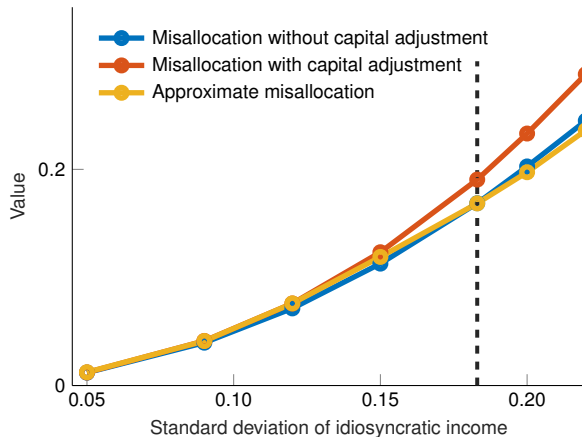
$$A = \frac{\text{CE}(\{c_t^*(s)\}_{t,s})}{\sum_h \text{CE}(\mathbf{c}_h^0)},$$

where  $c_t^*(s)$  is agg. consumption in a neoclassical growth model with initial capital stock  $k_0$ .

- ▶ That is,  $c_t^*(s)$  satisfies Euler equation & resource constraints (with usual transversality).

## Example: Aiyagari with Capital Accumulation

- Precautionary motive distorts aggregate capital stock.



- Misallocation slightly larger allowing the capital stock to adjust.
- Original approximation formula works well holding capital stock fixed.

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## Gains from Completing International Financial Markets

- ▶ Similar question can be asked in open economy, where consumption baskets differ.
- ▶ Failure of perfect international risk sharing is well-documented and stark.
- ▶ What are welfare implications? How much losses because countries don't insure each other?
- ▶ Two challenges for literature:
  - ▶ How to quantify “how much are we losing?”
  - ▶ How to identify productivity shocks/financial frictions.

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  - ▶ How to quantify “how much are we losing?” We use  $A$ .
  - ▶ How to identify productivity shocks/financial frictions. We use sufficient statistics.

# Gains from Completing International Financial Markets

- ▶ Now allow preferences to differ across  $h$  due to e.g. non-tradeables:

$$u_h(\mathbf{c}_h) = \frac{1}{1 - 1/\eta} \sum_s \pi(s) \sum_{t=0}^{\infty} \beta^t c_{ht}(s)^{1 - \frac{1}{\eta}}.$$

- ▶ Goods produced from intermediates and factors (nests Armington model):

$$y_{it}(s) = z_{it}(s) \left( \sum_{j \in N} \alpha_{ij} (y_{ijt}(s))^{\frac{\theta_i - 1}{\theta_i}} + \sum_{f \in F} \alpha_{if} (l_{ift}(s))^{\frac{\theta_i - 1}{\theta_i}} \right)^{\frac{\theta_i}{\theta_i - 1}}.$$

- ▶ Resource constraints for final goods, intermediates, and factors:

$$c_{ht}(s) = y_{ht}(s), \quad \sum_{j \in N} y_{jit}(s) = y_{it}(s), \quad \sum_{j \in N} l_{jft}(s) = z_{ft}(s).$$

# Misallocation

- ▶  $\mathcal{C}$  dynamic feasible consumption set given process  $\mathbf{z}$  for productivities & factor endowments.
- ▶  $\mathbf{c}^0$  status-quo consumption allocation with incomplete markets (i.e. data generating process).

- ▶ Measure misallocation as before:

*A is the maximum contraction in  $\mathcal{C}$  such that it is possible to keep everyone indifferent.*

- ▶ Equivalently,  $A$  is fraction of factor endowments that is wasted.
- ▶ We hold  $\mathbf{z}$  fixed when we measure  $A$  — abstract from changes in innovation, capital accumulation & labor supply when markets completed.
- ▶ That is, we focus only on waste from improperly sharing fixed resources.

## Approximate Characterization

- ▶ Decentralize status-quo by consumption-wedges in Arrow-Debreu:

$$\log \mu_{ht}(s) = -\frac{1}{\eta} \left[ \log \frac{\omega_{ht}(s)/\omega_{h0}}{\bar{\omega}_{ht}(s)/\bar{\omega}_{h0}} \right] + \frac{1-\eta}{\eta} \left[ \log \frac{p_{ht}(s)/p_{h0}}{\bar{p}_{ht}(s)/\bar{p}_{h0}} \right]$$

- ▶ Wedges capture deviations from Backus-Smith (1993). If status-quo dynamically efficient,

$$\log \frac{c_{ht}(s)/c_{h0}}{\bar{c}_{ht}(s)/\bar{c}_{h0}} = -\eta \log \frac{p_{ht}(s)/p_{h0}}{\bar{p}_{ht}(s)/\bar{p}_{h0}},$$

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consumption growth perfectly negatively correlated with real exchange rate.

- ▶ Misallocation is approximately

$$\log A \approx \frac{1}{2} \mathbb{E}_0 \left[ \sum_{t=0}^{\infty} \frac{r}{(1+r)^{t+1}} \sum_{h \in H} \omega_h \log \mu_{ht}(s) \sum_{h' \in H} \mathcal{M}_{hh'} [\log \mu_{h't}(s) - \log \bar{\mu}_h] \right],$$

where  $\mathcal{M}_{hh'}$  depends only on the static input-output matrix and elasticities of substitution.

## Approximate Characterization: Simple Example

- ▶ Symmetric two countries, each country produces one good using labor.
- ▶ Misallocation is approximately

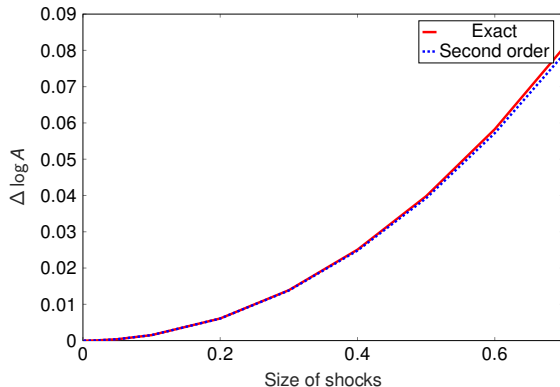
$$\log A \approx \frac{1}{2} \left[ \frac{\alpha(1-\alpha)}{\left(\frac{1}{\eta} - \frac{1}{\theta}\right) 4\alpha(1-\alpha) + \frac{1}{\theta}} \right] \sum_{t=0}^{\infty} \frac{r}{(1+r)^{t+1}} \mathbb{E}_0 [\log \mu_{1t}(s) (\log \mu_{1t}(s) - \log \bar{\mu}_1)],$$

where  $\alpha$  is import share and  $\theta$  Armington elasticity.

- ▶ Misalloc. high if  $\alpha \approx 0.5$  or  $\theta$  high — more missed opportunities to share risk.
- ▶ Misalloc. high if EIS  $\eta$  is low — consumption fluctuations more costly.
- ▶  $\mathcal{M}$  in previous slide generalizes this example.

## Approximate Characterization: Numerical Example

- ▶ Armington trade with 15 countries, rep agent within each country,  $\theta = 3$ , and  $\eta = 0.5$ .
- ▶ Randomize country sizes, I-O matrices, productivity shocks, and Backus-Smith wedges.



- ▶ Second-order does not need information on productivity process.

## Gains from Completing International Financial Markets

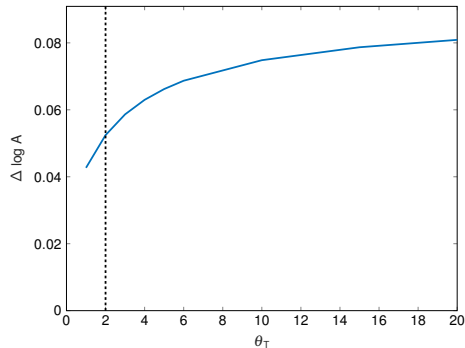
- ▶ To apply triangle formula, abstract from within-country heterogeneity.
- ▶ Need static IO table, elastic. of subs., and Backus-Smith wedges.
- ▶ Use world input-output database with 32 countries and 54 industries from 1970 – 2019.
- ▶ Use Global Macro Database (Muller et al., 2023) for Backus-Smith wedges.
- ▶ Cobb-Douglass aggregator across industries, Armington elasticity = 3,  $EIS = 0.5$ .
- ▶ No information needed on portfolio problems, productivity shocks, ownership of assets.
- ▶ No stance on whether consumption fluctuations are due productivity changes or wedges.

## Gains From Completing International Financial Markets

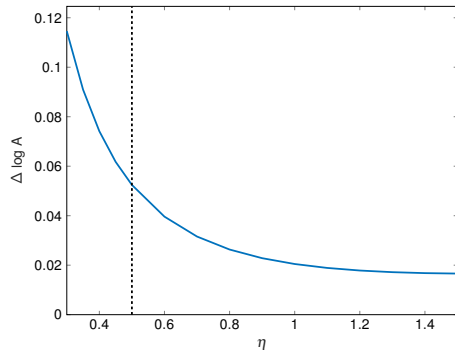
- ▶ Benchmark gains: roughly **5%**.
- ▶ Driven by differential growth rates between countries (e.g. China vs. Germany).
- ▶ Dropping China and India, gains much smaller  $\sim$  **1%**.
- ▶ Despite stark violations of risk-sharing, small gains from international business-cycle insurance.

# Gains From Completing International Financial Markets

- Vary trade elasticity and EIS, holding data fixed.



(a) Armington elasticity



(b) EIS

- Estimated losses increasing in Armington elasticity: more missed opportunities.
- Estimated losses decreasing in EIS: fluctuations more costly.

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- ▶ Quantify misallocation due to inability to share resources across states and time.
- ▶ Within countries, these losses are substantial, on the order of 20%.
- ▶ Across countries, more limited, especially among similar countries.
- ▶ Future research: misallocation rel. to constrained efficient with imperfect instruments.
- ▶ Lots of open questions to explore with this type of measures.